

Mike Hill B. Eng ACA

Mike is a chartered accountant, Head of the Commercial Services Practice and Finance Director of Itica.

Mike gained considerable IT Commercial Management experience from his time at GlaxoSmithKline and NatWest and now uses that experience to help clients maximise the benefit from their investment in IT.



Experience

Prior to forming Itica in 2004 Mike held senior commercial IT positions at GlaxoSmithKline and NatWest Bank.

The role at GlaxoSmithKline was as Head of Contract & Vendor Management managing £75m of IT contract spend annually. Over a 3 year period Mike lead the programme to reduce this by 40% whilst improving services. At NatWest Mike lead the commercial team on the £100m pa network outsource deal with BT.

Mike also has consultancy and general management experience from roles with Ernst & Young and Nissan and so always considers IT solutions from a business perspective.

Mike's breadth of experience has enabled him to complete assignments across the different Itica practice areas:

- > Premier Publishing Group – Developed a Business Continuity Management Policy which enabled the client to implement a variety of IT initiatives and reduce it's risk profile.
- > Property Services Group – Defined a comprehensive Governance structure for IT including business measures for the plc board and supplier management processes.
- > Business Risk Consultancy – Defined a 3-year IT Strategy and implemented a global WAN, together with Remote Access and Internet Access services.
- > Parking Services Group – UK IT Outsource covering Network, Desktop, Data Centre, EMail and Service Desk.

Expertise

- > Governance
- > Outsourcing
- > Negotiation
- > IT Finance
- > Supplier management

Contact details

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